

REQUEST FOR PROPOSAL "RFP"
PS20210648 - UPFITTING SERVICES FOR FORD POLICE INTERCEPTOR HYBRID SUVs

QUESTIONS AND ANSWERS NO.4

ISSUED ON: October 29, 2021

Q1	<p>1.1.4 Pricing for the upfitting detailed in this specification will be outlined on a per unit basis. Pricing will be broken down by component with estimated labour hours and cost separated out.</p> <p>A16 (see QA1) Pricing for the upfitting detailed in this specification must include all parts and labour on a per unit basis.</p> <p>The question was only partially answered. We understand that Appendix 3 is the total cost, Parts and Labour.</p> <p>1.1.4 Askes for a breakdown by component. There is no provision in Appendix 3 for this. We made the recommendation for a change to Appendix 1 to Part B - Technical Requirements to accommodate this requirement. Please advise how this is to be provided?</p>
A1	<p>Please list out the total cost in whichever format you choose, as long as we get a total cost of equipment + labour. We are not making any modifications to the RFP documents.</p>
Q2	<p>With 2.1.1 - 2) If the vehicle is driving this requirement will be achieved through the power system of the vehicle. If the vehicle is stopped/parked and the ignition on the Ford electrical system cycles the vehicle starting and stopping the vehicle as power demands require. There is no interruption to operating systems. Is the additional battery required for 2.1.1 - 1) only? Where is the expectation that this battery be located?</p> <p>A7 (see QA1) The batteries are part of the vehicle supplied by Ford. Please see attached vehicle spec. All auxiliary lighting should be connected to the built-in battery setup.</p> <p>This response indicates that an additional battery is not required. Batteries are part of the vehicle being supplied by Ford. The requirement 2.1.1 eludes to the requirement for a Power Distribution Unit (PDU). The response states that all connections are to the battery setup suggesting that a PDU is not required. Typically a PDU is installed to manage the power distribution. Is a PDU required? If not this requirement should be removed.</p>
A2	<p>No additional batteries are required. Please make a note on the RFP doc that this is provided in the chassis and thus does not apply to the bid.</p>

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	No power distribution unit (PDU) is required. Make a note that the line item does not apply.
Q3	<p>A6 (see QA1) The batteries are part of the vehicle supplied by Ford. Please see attached vehicle spec.</p> <p>Based on the response above a secondary battery is not required and that all batteries are being provided as part of the vehicle manufacture, Ford.</p> <p>Given this this requirement has no relevance and should be removed as response cannot be provided for deliverables by Ford. This is a factory configuration. Based on the answer the installer is not providing any service for this requirement. Ford has provided the information required.</p>
A3	No additional batteries are required. Please make a note on the RFP doc that this is provided in the chassis and thus does not apply to the bid.
Q4	<p>2.2.3 requests an armrest printer mount. What is the make, model and power requirements for the printer?</p> <p>A14 (see QA1) Please quote an appropriate center console and list out all components including the recommended armrest printer.</p> <p>The question was not answered. There are several printer options all requiring a different footprint for mounting. For example the Zebra mobile printer has 3 models and the Brother printer has 7 models. Depending on the printer selected some models will not fit in the armrest. The zebra printer holds a roll of paper. The brother requires a paper holder as part of the mount. Again the printer selected determines the type of mount.</p> <p>The response also states ” recommended armrest printer”. The original requirement stated” 1 printer armrest assembly, such as that supplied by PMT, or similar. Printer unit not required”</p> <p>The response is suggesting that a printer is also required to be supplied. Is the supply of the printer now required?</p>
A4	Armrest part number: AS5.A500.019 - ARMREST, VERTICAL PRINTER Printer part number: Brother printers PJ723 (with no Bluetooth) For reference only. Printer itself is not required as part of upfit.
Q5	<p>2.2.2 Spotlight holder for VPD spotlights, bolted to rear of console, such as PMT Spotlight Holder, or similar. Install one (1) spotlight into holder, such as Streamlight Waypoint Handheld Spotlight with LED Bulb, Momentary Switch, 6-ft cord, or approved equivalent.</p> <p>A15 (See QA1) Hand held spotlight is required as well as the holder as detailed in the spec. If a direct match to the requested part is not available, please propose a part with specs that are most similar to the one listed in the RFP documentation, and list the full, detailed specifications of the proposed part.</p>

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	<p>Again the original requirement referenced a spotlight holder. The response indicates a spot light is also required.</p> <p>Will you accept a magnetic spotlight? A holder would than not be required. The magnetic spotlight would attach to the rear of the console.</p>
A5	<p>We do not have a CAD model of the existing holder. If they cannot source the PMT Spotlight Holder, please quote a suitable holder with the spotlight as well. Magnetic spotlight is acceptable as long as the magnet will not interfere with nearby components or cause interference with any adjacent gun racks.</p>
Q6	<p>Q&A #2, A3 states “Please remove the spare wheel and use that space to house any electronics, instead of using a cabinet tray...”. It is worth noting that Ford states that the spare tire/wheel needs to remain in place as it is part of the rear-end crumple zone / crash test equipment. There is a sticker on the side of the spare tire wheel storage area that indicates this. While this prohibits mounting electronic equipment in that location, there are other locations in the car where the equipment can be located without mounting electronics in a cabinet tray and therefore reducing the storage volume available to the vehicle users.</p>
A6	<p>We are open to mounting the equipment in other locations in the car as long as the cabinet tray is not utilized for it. The vendor should state which locations will be used to house this equipment if the spare wheel well cannot be utilized.</p>
Q7	<p>Regarding the programming software for the light/siren controller; can you confirm that the city yard will require copy(ies) of the software required to program (or change programming) the light/siren controller, and that the programming software needs to be readily available to various City of Vancouver parties so they can make adjustments to the programming without the vehicle needing to be returned to the upfitter?</p>
A7	<p>Yes, copies of the programming software will be required.</p>