

REQUEST FOR PROPOSAL “RFP” NO. PS20220002

SUPPLY AND DELIVERY OF TRAFFIC CONTROL SERVICES

QUESTIONS AND ANSWERS NO. 2

ISSUED ON: March 31, 2022

<p>Q1</p>	<p>Thank you for answering our original question. We do still need some more clarity from the response. The response changed the verbiage to: "Prices shall not be changed during the term of the agreement."</p> <p>In our interpretation this response conflicts with:</p> <p>1.2 (c) State: if prices quoted on Appendix 3 are fixed for the term of the contract or describe another pricing structure, and advise the associated price adjustment mechanism to determine price adjustment for the contract. (i) If another pricing structure is proposed, the Proponent shall describe the framework to determine the price term (i.e. percentage of increase per year).</p> <p>We would like to confirm that in accordance with 1.2 (c) (i) Ansan can amend the price table to present an annual percentage increase framework as part of our bid submission?</p>
<p>A1</p>	<p>Proponent may propose a specific price, other price structure and/or price adjustment mechanism for consideration. Upon award and execution of the contract those “prices shall not be changed during that term of the agreement”. As described in Part A, 6.1 of the RFP the initial term is three years. Each optional one-year extension will be considered a term of the agreement as they become effective.</p> <p>Yes, as per Part C, Appendix 3, 1.2(c) and (i), Proponent may proposed any price structure and adjustment mechanism for consideration of its competitiveness. The City and the successful Proponent will agree on the price terms for the execution of the contract. Such agreed price terms will not be changed <u>during</u> each of the initial three-year term and/or each extension.</p>

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Q2	<p>6.2 (h) to the extent a “prime contractor”, as defined in the WCA, is not already designated by the City for any portion of a Site, be and act as the prime contractor, and the Supplier assumes and is wholly responsible for the health and safety of all persons at such locations on the basis described in the WCA.</p> <p>Is it the intention of the City of Vancouver to designate the proponent the Prime Contractor? Traditionally, traffic control companies act as a subcontractor of Municipal worksites.</p> <p>The Prime Contractor is responsible for health and safety and generally possesses knowledge of a job's work activities, hazards, and the means to control these hazards.</p> <p>While traffic control companies are typically subject matter experts in traffic management we typically do not know much about municipal work and accordingly are not set up to be Prime Contractors on site. An additional responsibility that falls outside the scope of traffic control includes establishing an emergency response plan.</p>
A2	<p>As per 6.2(h) applies when, prime contractor is not already designated. In situations where other primary work on site is being performed, such contractor will be designated as Prime Contractor. In some situations, where only the traffic control contractor is on site to perform traffic control and/or installation of equipment related to traffic control which is considered the primary work, in such case the traffic control contractor shall be considered the Prime Contractor.</p>
Q3	<p>Will the city accept a proposal in a different formatting than the tender documents?</p>
A3	<p>Proponents may submit proposal in their own format. Please keep in mind that the evaluation will be conduct in the format set out by the City, other format may hinder the effective access of information appropriate scoring.</p> <p>Please refer to the suggestion for completing the Questionnaire as set out in the beginning of Appendix 2.</p>
Q4	<p>Will the city accept a proposal for only rental equipment?</p>
A4	<p>The City has identified the full requirement for traffic control services in this RFP. The City is seeking to best value (efficiency and cost-effectiveness) method to acquire the full requirement.</p>

END OF Q&A No. 2