

REQUEST FOR PROPOSAL NO. PS20211771

SUPPLY AND DELIVERY OF JANITORIAL PRODUCTS AND SUPPLIES

QUESTIONS AND ANSWERS NO. 3

ISSUED ON: MARCH 3, 2022

Q1	Would you be able to extend the closing date by 2 weeks?
A1	Refer to Amendment #1.
Q2	Could you please add a "dilution ratio column" to the appendix, specifically for the bulk chemicals?
A2	Refer to Amendment #1.
Q3	Section 1.1 (Prices) Indicates that Prices are fixed for the initial three year term period commencing on the Effective Date. We propose that the language in the aforementioned section be modified to be more reflective of the industry standard, which is a maximum of one-year fixed pricing.
A3	The City is requesting fixed pricing for the three year term. Where the Proponent proposes pricing for less than three years that the Proponent believes it would provide the best value to the City, then a clear defined pricing adjustment mechanism is also required for the subsequent second and third year with references including but not limited to industry index, CPI, and or exchange rate if applicable.
Q4	Would the City of Vancouver be willing to receive a submission with 1 year firm pricing, where local distributors can be sure of product costs?
A4	Refer to A3 above.
Q5	What would the start date be for the supply agreement?
A5	The start date will be upon the time when the bidding process is complete and the Agreement is executed.

Q6	Are you able to confirm the approximate age of the current washroom and chemical dispensers currently in place?
A6	A full range change was completed approximately 10 years ago, however since that time, individual dispensers may have been replaced/changed/updated.
Q7	The product codes are missing from the excel spreadsheet, would you be able to provide the current product codes being used?
A7	This information is not available.
Q8	Are we able to get a list of the shipping sites?
A8	There are approximately 160+ shipping sites which are within the boundaries of the City of Vancouver, except for the Landfill which is located in Delta.
Q9	With regards to 5.4 of Part B - Repair of City Equipment. Is the City open to awarding the contract minus the equipment service and repair?
A9	The City upon review of the proposals will determine the best solution for the City.