

REQUEST FOR PROPOSAL "RFP"
PS20210771 - SUPPLY AND DELIVERY OF TRIDEM AXLE WALKING-FLOOR TRAILERS

QUESTIONS AND ANSWERS NO. 1

ISSUED ON: September 10, 2021

Q1	What are the expectations from the City of Vancouver as far as delivery of units? Can the City take ownership if we built all 11 units in a row taking delivery approximately every 3 days? Or does the city expect to take ownership of a certain amount per year over the 5 years?
A1	The immediate need is to purchase 11 units, delivery can be taken after agreement is signed by both parties.
Q2	Part A- Section 7.2 regarding the prices must be a fixed price over the full term. This section is difficult as the price of materials go up or down every year and we as a business would feel unwell about over charging you for equipment.
A2	Please propose your pricing methodology, we will evaluate accordingly.