

REQUEST FOR PROPOSAL "RFP" PS20191104  
SUPPLY AND DELIVERY OF STREET LIGHTING AND TRAFFIC SIGNAL POLES

QUESTIONS AND ANSWERS NO.2

ISSUED ON October 3, 2019

Q1	I'm just reviewing RFP PS20191104 and am wondering what is to happen with the decorative lighting that is to come with these poles. Who will be supplying the lighting and are we able to participate with the supply of those fixtures? We have a lot of King Luminaire fixtures currently installed in the City of Vancouver and are able to provide conversion kits for a lot of these lights to convert them over to LED cost effectively. Please let me know if you can.
A1	<a href="#">This RFP is for the supply and delivery of street lighting and traffic signal poles and accessories only. Decorative street lighting is not a part of this RFP. The City does not have plans for large-scale conversion of decorative luminaires to LED.</a>
Q2	Can you please extend the submission date by 1 week?
A2	<a href="#">Refer to AMD 3.</a>
Q3	In reference to this RFQ for City of Vancouver Annual Contract, we here by request for the time extension for around 2 more weeks to submit the bid.
A3	<a href="#">Refer to AMD 3. The City can only extend the closing date by one week.</a>
Q4	I am asking for extension of closing date for one week.
A4	<a href="#">Refer to AMD 3.</a>
Q5	Since the contract is valid for 3 years, so if CoV requires fixed prices for 3 years OR the quote with annual escalation rate is acceptable.
A5	<a href="#">The Proposal's financial competitiveness will be evaluated accordingly if an annual escalation rate is proposed. If fixed pricing is not provided for the term, the City reserves the right to review the state of the industry and request a reduction in pricing should industry costs trend in that direction.</a>
Q6	If the annual quantities shown on the BOM is firm for each year OR there's a possibility for fluctuation, if so what is the percentage of quantity variation.
A6	<a href="#">Quantities are City's best estimates. Actual quantities may vary. City is unable to provide a percentage variation.</a>
Q7	What is the minimum order value defined by CoV in order to calculate the freight delivered to city stores

Questions and Answers NO.1

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A7	The City prefers not to have minimum order values. Proponent shall indicate if their proposal has limitations for minimum order thresholds. Such minimum order values defined by the Proponent will be taken into consideration by the City in its evaluation of the proposal's competitiveness to provide best value to the City.
Q8	What is expected lead time for CoV for the custom product and for the standard products?
A8	Proponent to indicate required lead time as per their manufacturing capabilities.
Q9	In terms of price validity for 3 years does city allow for price variation in case there any change in Govt. policies in terms of tariff and duties OR global steel prices.
A9	If fixed pricing is not provided for the term, the City reserves the right to review the state of the industry and request a reduction in pricing should industry costs trend in that direction.
Q10	Are there any requirements for street light controls in the city of Vancouver?  I have had a meeting with the engineering team a couple of years ago and there were no requirements at that time. Are there new plans by the city to use remote wireless street light controls at this time?
A10	This RFP is for the supply and delivery of street lighting and traffic signal poles and accessories only. Street light controls are not part of this RFP.